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V Semester B.B.M. Examination, Nov./Dec. 2013 (Semester Scheme) (Prior to 2013-14) (Repeaters) BUSINESS MANAGEMENT

5.5 : Business Research Methods

Time: 3 Hours Max. Marks: 90

Instruction: Answers should be written in English only.

SECTION - A

Answer any ten sub questions. Each sub question carries two marks: (10x2=20)

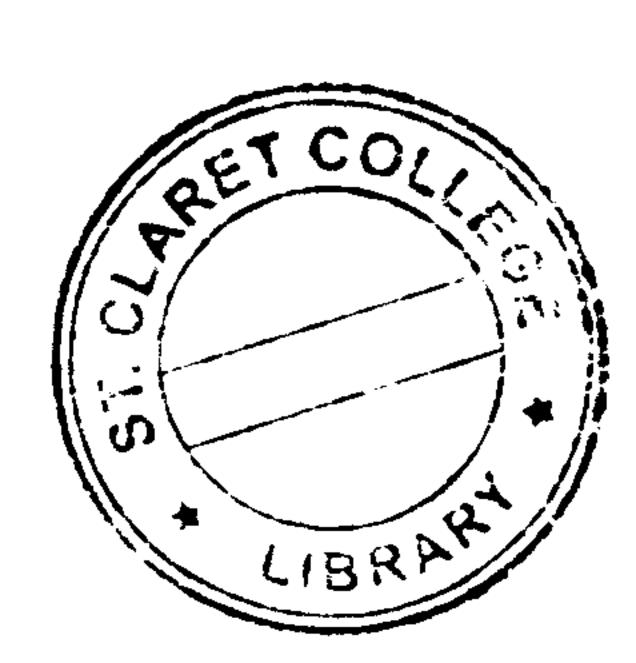
- 1. a) Define Research.
 - b) What is Empirical Research?
 - c) What is statistical analysis?
 - d) What is Research Methodology?
 - e) State any two sources of primary data.
 - f) What is questionnaire?
 - g) What is direct observation?
 - h) Name any two parts of a table.
 - i) What is showball sampling?
 - j) Define hypothesis.
 - k) What is census survey?
 - I) What is Research Report?

SECTION - B

Answer any five questions. Each question carries five marks:

 $(5\times5=25)$

- 2. Explain the objectives of Research.
- 3. Differentiate between Qualitative and Quantitative Research approaches.
- 4. Describe the essentials of good research plan.



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- 5. Explain the needs for sampling.
- 6. Discuss the characteristics of observation method.
- 7. Distinguish between census survey and sample survey.
- 8. State the merits of interview method.
- 9. Briefly explain the essential features of Research Report.

SECTION - C

Answer any three questions. Each question carries fifteen marks:

 $(3\times15=45)$

- 10. Explain different types of Research.
- 11. Describe the nature and importance of Research design.
- 12. Discuss the various methods of sampling.
- 13. What are the steps involved in Report Writing?
- 14. Differentiate between primary and secondary data. Briefly explain the sources of secondary data.