Roll No	:		
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# St. Claret College

## Autonomous, Bengaluru

UG END SEMESTER EXAMINATION-DECEMBER 2024
BBA – I SEMESTER

BM1224: MANAGEMENT DYNAMICS

TIME: 3 hours.

9

MAX. MARKS: 80

This paper contains TWO printed pages and FOUR parts

#### **Instructions:**

- 1. Verify and ensure that the question paper is completely printed.
- 2. Any discrepancies or questions about the exam paper must be reported to the COE within 1 hour after the examination.
- 3. Students must check the course title and course code before answering the questions.

#### PART-A

### Answer all the questions. Each answer carries one mark.

[10x1=10]

- 1. Which of the following is a primary role of a manager?
  - a) To ignore team dynamics
- b) To ensure resources are used efficiently.
- c) Focusing solely on profits
- d) To avoid conflict.
- 2. What is the term for the difference between actual performance and desired performance?
  - a) Performance standards

b) Benchmark

c) Variance

- d) Control Limit
- 3. Quality circles in TQM refer to:
  - a) Group Discussion for improvement
- b) A type of quality control chart
- c) A method of circular production
- d) A physical location in a factory
- 4. What is the primary purpose of Management by Objectives (MBO)?
  - a) To reduce costs

- b) To improve employee motivation and performance
- c) To increase hierarchical structure
- d) To eliminate decision making
- 5. Fayol's principle of 'Division of Work' suggests?
  - a) Tasks should be assigned randomly
- b) Work should be performed by teams only
- c) Everyone should do everything
- d) Specialization increases efficiency
- 6. What is the primary purpose of the staffing function in management?
  - a) Acquiring and developing a workforce
- b) Setting organizational goals
- c) Managing financial resources
- d) Establishing production processes
- 7. What is the first step in the planning process?
  - a) Evaluating alternatives

- b) Identifying the problem
- c) Implementing the decision
- d) Gathering information.

		c) Participative	d) Servant		
9. In which type of organizational structure do employees report to multiple managers?				ers?	
		a) Divisional	b) Informal	,	
vi.		c) Flat	d) Matrix		
	10	. What is the primary goal of the directing fu	1000		
		a) To allocate resources	b) To set organizational goals		
		c) To guide and motivate employees	d) To evaluate performance		
			PART-B		
A	nsw	er any three questions. Each answer carri	es eight marks.	[3x8=24]	
	11.	What is manpower planning? Discuss the imp	portance of manpower planning.	[ and a second	
	12.	What is the significance of managerial ethics	s and how does it contribute towards	organizational success?	
	13.	What are the characteristics of an effective le	eader?	2 <b></b>	
	14.	Explain the essential steps in the control pro-	cess.		
		How can managers show their responsibility			
			PART-C		
A	nswe	er any three questions. Each answer carrie	es twelve marks.	[3x12=36]	
		Critically examine Maslow's theory of Motiv		[	
	17. What is TQM? Discuss the Principles of TQM.				
	18.	Discuss Fayol's Principles of Management.			
	19.	Explain the different types of formal organiz	ations.		
		Discuss the functions of staffing.			
		PART	-D		
A	nswe	r the following case study. Each answer ca	rries ten marks.	[1x10=10]	
	21.	Case Study on Employee Motivation and I	Leadership in a Diverse Workforce		
	8	Sarah leads a diverse team in a fast-paced orga To enhance team performance, she applies 'X ensuring that employees feel valued and ma approach based on each team member's reading nnovation.	'&'Y' Theory to address both intrins of ivated. Sarah also adopts situation	ic and extrinsic motivators,	

Question: How can Sarah effectively balance these approaches to sustain motivation across her team and

maximize engagement among employees with different needs?

8. In which leadership style does the leader make decisions unilaterally and expects compliance?

b) Autocratic

a) Transformational