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III Semester B.Com. Examination, November/December 2013 (Semester Scheme) (Repeaters) (Prior to 2012-13) ENGLISH

Business Communication (Part B)

Time: 1½ Hours

Max. Marks: 45

Instruction: Answer should be written in English only.

SECTION - A

- 1. Answer sub-question (a) and seven sub-questions of the remaining. $(1+2\times7=15)$
 - a) Expand the term "CWO".
 - b) Mention four "C"s of a Business Letter.
 - c) What is a Complaint Letter?
 - d) Write the Importance of Reference Number in a Business Letter.
 - e) What are Solicited Enquiries?
 - f) Mention any two circumstances under which an order can be cancelled.
 - g) Mention any two advantages of a Circular Letter.
 - h) Give the meaning of complementary close.
 - i) What is Overdraft?
 - j) Give the meaning of Window envelope.

SECTION - B

Answer any two questions from the following. Each question carries fifteen marks. (2×15=30)

2. Target Agencies have advertised for filling a vacancy in their new unit for the post of an accounts clerk. Apply for the same with Bio-Data.



- 3. Write a letter to the Manager, Syndicate Bank, Basavanagudi Branch, Bangalore -4 from Vijaya Trading Corporation, requesting to grant ₹ 5,00,000 of Overdraft facility.
- 4. Jimmys, a departmental store in Kolar has shifted their business to a larger premises in Jyothinagar, Kolar. Draft a circular informing the customers about the shifting of the business.
- 5. For the complaint received from Model Water purifiers regarding delay in payment of their dues, draft a suitable reply.